

Welcome to Johnson's Nursery, Inc. Thank you for your past business. We look forward to supplying your nursery stock needs. Our nursery has been in production for 50 years in which time we have grown to 500 acres at our two locations.

We appreciate the opportunity to serve you and will continue to provide you with quality nursery stock.

Please give us a call if you have questions.

Thank you,

Jeff Wolters  
Wholesale Manager  
jeff@johnsonsnursery.com

Paul Schwabe  
Sales Representative  
paul@johnsonsnursery.com

Bill Smithyman  
Sales Representative  
bsmithyman@johnsonsnursery.com

Marge Fleisner  
Wholesale Administrator  
marge@johnsonsnursery.com

Scott Johnson  
Harvest Manager, Jackson Farm  
scottj@johnsonsnursery.com

## SALES OFFICE

### MAILING ADDRESS:

JOHNSON'S NURSERY, INC.  
W180 N6275 Marcy Road,  
Menomonee Falls, WI 53051  
Telephone: (262)252-4980 FAX: (262)252-4495  
www.johnsonsnursery.com

### Menomonee Falls Business Hours in Season:

7:30am - 4:00pm (Monday - Friday)  
8:00am - 11:30am (Saturday's April - October)  
NO SUNDAY BUSINESS

### Jackson Farm Business Hours in Season:

Pick-Up Address: 2681 Western Ave., Jackson, WI 53037  
Pick-Up Hours: 7:00am - 3:30pm (Monday - Friday)  
7:00am - 5:00pm (April - May)  
7:00 - 3:30pm (Saturday's April - May)

## GENERAL INFORMATION

Johnson's Nursery, Inc. requires a Nurseryman's Dealers License number to be on file at our office before orders can be booked. This will assure trade prices to those we know are entitled to receive them. We are obligated to collect sales tax on all orders unless supplied with an Exemption or Resale certificate.

## TERMS AND CONDITIONS

New accounts may submit an application for credit through CNH, a third party financier. Accounts with established credit may purchase at Net 30 days. Interest of 1.5% per month will be charged on unpaid balances after 30 days from invoice date. Accounts which exceed their credit terms will be placed on C.O.D. basis and may not pick up new material until the balance is paid in full. A \$50.00 service charge will be applied to any returned checks. We accept all major credit cards.

All prices are F.O.B. our nursery. These prices are subject to change without notice. All orders are booked subject to prior sale, field count or to crop conditions which can be affected by weather, insects, rodents, fire and other causes beyond our control.

Personally selected field stock may be charged at 20% above the list price.

Additional varieties and sizes of plant material may be available in limited quantities. Please call for a quote on items not listed.

## WHOLESALE YARD POLICIES

We are growing plant material at two locations. When you are called, please arrange to pick up your plants promptly from the location designated. **Please call ahead** and let us know when you will pick up your order. Give your driver a list of what is to be picked up to avoid any confusion. Please equip your trucks with adequate tarps, blocking, flagging and ropes to protect your plants from damage during transport. Delivery can be arranged by us. We reserve the right, in special situations, to apply additional charges for labor, transfer, storage, mulching and relocating of materials. **No returns on plant material.**

## GUARANTEE

Discrepancies of stock must be noted on the load list at time of delivery. Claims must be made within 24 hours of receipt of nursery stock. There is no guarantee of survival at wholesale prices, expressed or implied. Our liability does not exceed purchase price.